

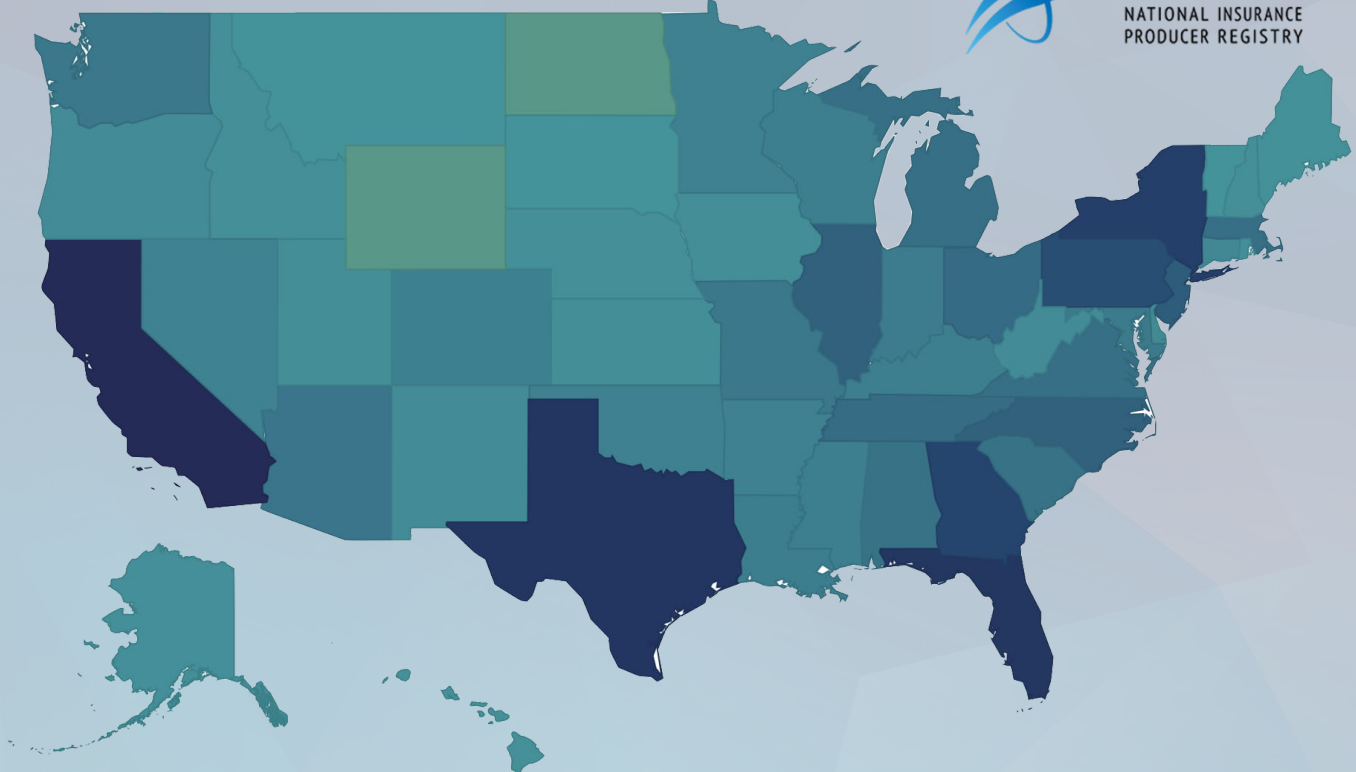


LEAD VOLUME BY STATE

The list below orders out necessary State Licensing in order of lead volume per State.

If you are licensing with the Top 20 States, select States 1-20 on the list below and enter them into NIPR. NIPR allows you to select all States at once and pay a single fee to file licensing.

Click the NIPR Logo to be directed to the NIPR website:



RANK	STATE	LEAD VOLUME	RANK	STATE	LEAD VOLUME	RANK	STATE	LEAD VOLUME
1	CA	10.73%	17	AZ	2.01%	33	WV	0.61%
2	TX	8.10%	18	WA	1.93%	34	NM	0.60%
3	FL	8.05%	19	MO	1.83%	35	IA	0.51%
4	NY	5.86%	20	MD	1.74%	36	KS	0.51%
5	GA	5.21%	21	IN	1.68%	37	UT	0.51%
6	PA	4.57%	22	LA	1.61%	38	DE	0.50%
7	NJ	3.72%	23	MS	1.48%	39	RI	0.43%
8	NC	3.40%	24	WI	1.46%	40	AK	0.42%
9	IL	3.34%	25	KY	1.43%	41	NH	0.40%
10	OH	2.69%	26	CO	1.41%	42	NE	0.37%
11	TN	2.62%	27	OK	1.33%	43	ID	0.35%
12	MA	2.41%	28	AR	1.30%	44	HI	0.32%
13	MI	2.37%	29	MN	1.25%	45	ME	0.25%
14	VA	2.37%	30	NV	1.21%	46	MT	0.20%
15	AL	2.31%	31	CT	0.86%	47	DE	0.18%
16	SC	2.27%	32	OR	0.65%	48	VT	0.18%
						49	SD	0.17%