



## Who do you know? Memory Jogger

Who do you know that owns a house?

Who do you know that recently had a baby?

Who do you know that recently got engaged?

Who do you know that has gotten married in the last 3 years?

Who do you know that is nearing retirement?

Who do you know that recently changed jobs?

Who do you know that loves and supports you the most?

Who do you know that lost a loved one in recent years?

Who do you know that travels for work?

Who do you know that drives in traffic every day?

Who do you know that is a single parent?

Who do you know that has small children under 5 years old?

Who do you know that is in debt?

Who do you know that has had to pay for the funeral cost of a loved one?

Who do you know that has received a life insurance death benefit?

Who do you know that lost a parent when they were young?

Who do you know that lost a loved one unexpectedly?

Who do you know that lost a loved one in an accident?

Who do you know that is a stay-at-home parent?

Who do you know that is self-employed?

Who do you know that has a dangerous job?



## Warm Market List

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