



## Product Type – Carrier Guide

### Final Expense

- Liberty Bankers Life (*Ages 18-80*)
- Americo
- Trinity/Family Benefit Life (*Direct Express & Cards Accepted*)
- Prosperity Life (*Direct Express & Cards Accepted*)
- Royal Neighbors
- American Amicable
- Aetna / CVS
- Mutual of Omaha
- Guarantee Trust Life
- Great Western (*Direct Express & Cards Accepted*)
- AIG Guaranteed Issue (*Direct Express & Cards Accepted*)

### Accidental Death

- Americo

### Child Whole Life

- Foresters Financial
- Mutual of Omaha

### Term Life

- Americo
- American Amicable
- Prosperity
- Foresters Financial
- American National (ANICO)

### Advanced Market Sales (IULs & Annuities)

- American National (ANICO)

## CASHFLOW PRODUCTS

*These products have the shortest sales cycle and pay commissions quickly to help you build a profitable business. Focus on 2 to 3 carriers to get profitable!*

## INCOME BOOSTER PRODUCTS

*These products have a longer sales cycle but can take your business to the next level. Refer these cases to a specialist in the beginning while you are learning.*

Visit [www.SLGTeam.com](http://www.SLGTeam.com) for product & carrier training.